



M&A Across Industries with Hybrid Cloud: Strategic Integration & Orchestration of Disparate Technologies

"Information technology and business are becoming inextricably interwoven. I don't think anybody can talk meaningfully about one without talking about the other." – Bill Gates

Challenges

- Disparate IT systems/networks
- Data exposure during transition
- Lack of mature IT documentation
- Operational inefficiencies
- Compliance issues
- Ad hoc access to data
- Cybersecurity risks
- Due diligence of IT maturity
- Configuration issues

Solutions

- Hybrid Cloud for maximum visibility across the enterprise
- Implementation of enterprise IT standards
- Unifying multiple technical disciplines
- Role-based data and workflow access to limit exposure
- Integrated, responsive cybersecurity
- Data backup and recovery
- Remote workstations
- Security & compliance
- Endpoint management

Benefits

- Define strategic vision
- Infrastructure consolidation
- Technical discovery of systems & processes
- Evaluation of cyber risk remediation
- Alignment between companies
- Integration blueprint
- Dedicated resources
- Enterprise risk & value rationalization
- Organizational structure/culture clarity
- Compliance
- Standardized processes
- Synthesis of disparate systems
- Unified IT strategy for mature business diversification

The disruptive nature of Mergers and Acquisitions (M&A) increases an organization's responsibility to manage IT infrastructure across platforms. It is especially important to perform due diligence around acquired IT systems and processes to protect operations and production. Are you prepared to address IT challenges posed by merging new customers, competitors, employees, shareholders, and government compliance requirements?

Challenges

M&A can create excitement and value for the strategic acquirer, but only if business and IT teams are aligned on the paradigm shift in core processes. If the integration of disparate systems fails, so do the many benefits of the M&A. Pre-acquisition due diligence should include a detailed analysis of the current systems, configurations, networks, assets, cybersecurity maturity, vulnerabilities, and infrastructure. The complexity of M&A not only changes the organizational components of an enterprise, but it also affects key cultural, structural, and procedural elements. During the disruption, especially if the M&A is a high-yield transaction, both companies can become more susceptible to digital attacks. To ensure a secure and successful integration, it is best practice to conduct IT remediation before synthesizing the acquired company into the enterprise.

Solutions

Interoperability between enterprise headquarters and sub-sites can be managed centrally with Hybrid Cloud solutions for optimal oversight and implementation. Documenting existing IT infrastructure before migration is essential to lay the foundation for smooth integration and operational excellence through transparency, agility, and orchestration.

Centralized hybrid cloud management offers a disciplined approach to the management of data, access, cloud orchestration, and security. Hybrid Cloud offers optimal flexibility to remain competitive in the industry and bridge the gap between disparate levels of data maturity, networks, locations, and systems. A successful IT transition during M&A will realize greater operational efficiencies, revenue growth, and will enforce tighter controls across the enterprise.

An MSP can offer a robust suite of services designed to support enterprises during and after M&A transitions. Cybersecurity, centralized endpoint management, and compliance enforcement are three key protection factors driving cloud adoption. With Hybrid Cloud solutions, enterprises gain visibility and control of critical business systems across platforms to achieve exceptional business results.

Benefits

Creating a stabilized infrastructure using Hybrid Cloud solutions allows standards to be implemented across the enterprise and eliminates duplicative efforts for greater operational efficiencies. Simplify configurations, role-based access to data, security monitoring and compliance standards with Hybrid Cloud solutions.

Pre- and post-M&A, many organizations are turning to Managed Service Providers for IT expertise and, ultimately, to engage a high-trust partner to share the enterprise's burden of responsible cybersecurity, compliance, and data ownership. As part of the transition team, MSPs ensure infrastructure integration and continuity of performance. TBC Consulting will help your enterprise build a centralized, stable IT management system with Hybrid Cloud solutions to reduce risk and increase valuation.

